

## **Keep Learning More**

Always keep the door open to new information as Real Estate Investing is always evolving. You can find a lot of FREE resources on the internet about investment education.

## **Learn Networking**

It has been said that your net worth is equivalent to your network. Staying connected to like minded people who are doing similar things will provide many opportunities, from partnering on deals to sharing experiences. Furthermore, having somewhere to get a question answered is a great asset for your investor toolbox.

## **Become a dealer hunter**

Make it a point to always be on the lookout for your next potential deal. With the current market conditions, there are many deals to be found. There are plenty of marketplaces where you can find thousands of properties for sale.

## **Know why you want to invest in real estate**

By understanding your reasons for wanting to invest in Real Estate, you can make sure your business structure supports that logic.

## **Investigate the neighborhoods you want to invest in**

Learn the amenities and the type of communities near a potential investment. It can be a major advantage when it comes time to sell a property.

## **Real Estate investing can be complex**

There are many factors that affect the profitability of the investment. Profitability is mostly dependent upon your ability to find the best possible deal in the market. You must be able to identify the real estate deals that have the best potential and allow you to maximize the profits.

## **Learn about foreclosure**

When a person purchases a home, they usually have to take a loan. The lenders, generally banks, keep the title to the home as collateral in this case. The ownership of the home is transferred to the lender when the person is unable to pay the installments on time. This transfer of ownership to the lender is called foreclosure. Buying foreclosure has been compared to playing poker. As an investment, it has its own risks.

## **Know the back office**

Develop a strategy for setting up a real estate investment business. Take the time to determine which type best fits your entrepreneurial vision. Find out how a real estate investment business differs from operating other small businesses.

### **Get to know about inventory of unsold homes**

With mortgage defaults on the rise since 2008, the number of Mortgage loan delinquencies and foreclosure filings has risen steadily while home values have declined markedly. This opens the door for the savvy investor to create cashflow while helping families in difficult times.

### **There is safety in real estate investing**

The fact that real estate is still very lucrative is an assurance that it is a safe vehicle to create income, provided you have the proper education and use common sense with your investing!